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## PROBLEM STATEMENT

#### **Problems**

In Indonesia, individuals face significant challenges in maintaining a healthy lifestyle due to limited access to comprehensive services and support.

Providing a comprehensive, accessible, and personalized fitness solution that combines technology, education, motivation, and convenience to help individuals lead healthier and more active lifestyles



#### **Our Mission**

Consultation with Psychiatrist & Nutritionist

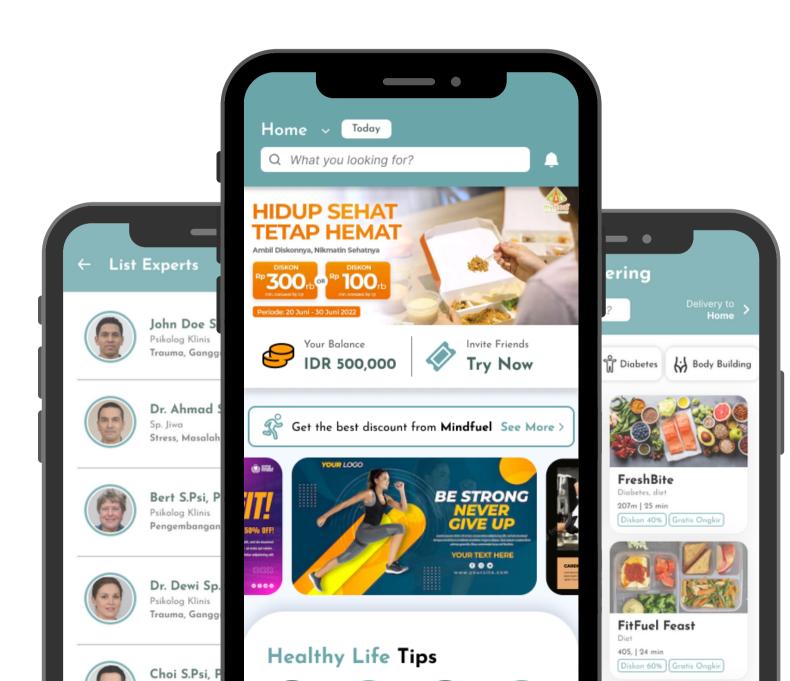


User Friendly Interface

#### Seamless Integration

#### Curated diet food options

# Our Product MINDFUEL



#### Strength

- Consultation v Psychiatrist & Nutritionist
- Seamless Integ
- User Friendly
- Interface
- Curated diet fo

#### Opportuniti

- Increasing dem mental health
- Rising interest lifestyles
- Partnerships and collaborations

with & egration / food options	<ul> <li>Weaknesses</li> <li>Integration challenges</li> <li>User adoption</li> <li>Competitor differentiation</li> </ul>	
emand for h services at in healthy and s	<section-header><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></section-header>	

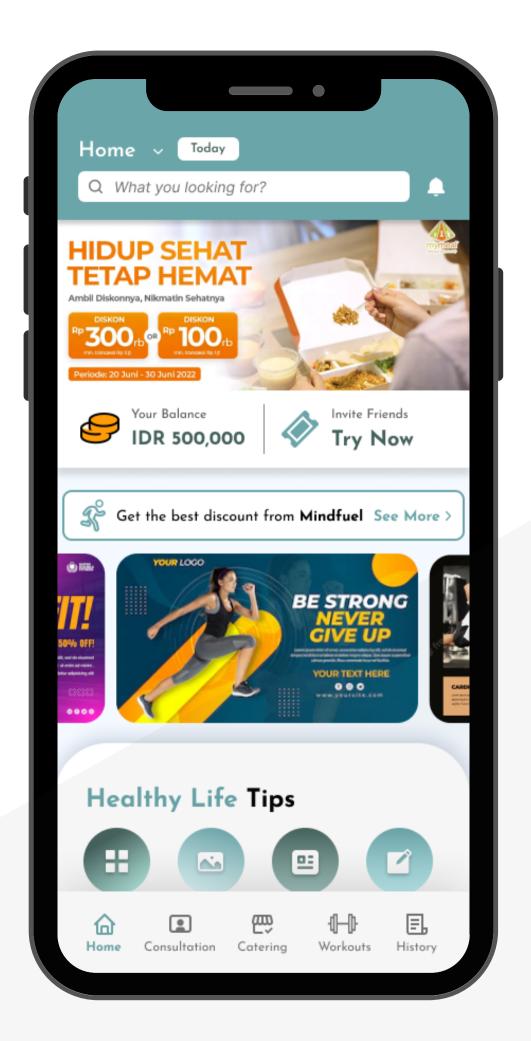




### **Healthy Lifestyle**

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3 in 1 (Physical, Nutrition, and Mental)





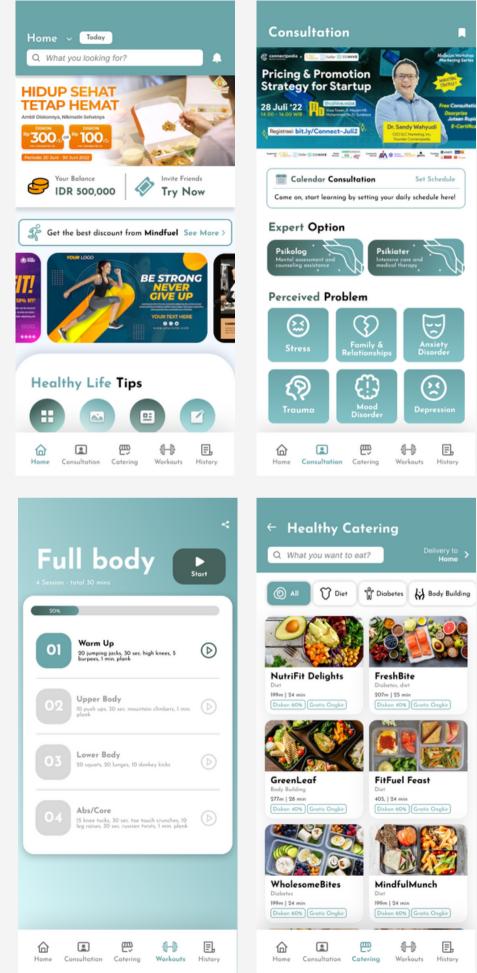
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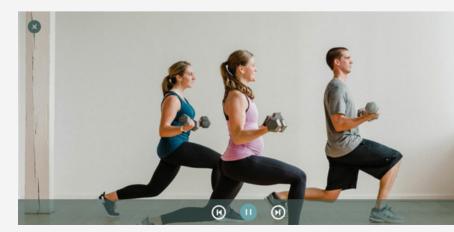


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Catering	(H) Workouts	<b>₽</b> Histo

← List Experts ⊽Filter Q Search
John Doe S.Psi, Psikolog Psikolog Klinis Trauma, Gangguan Mood, more+
Dr. Ahmad Sp.KJ Sp. Jiwa Stress, Masalah Hubungan, more+
Bert S.Psi, Psikolog Psikolog Klinis Pengembangan Diri, Depresi, more+
Dr. Dewi Sp.KJ Psikolog Klinis Trauma, Gangguan Mood, more+
Choi S.Psi, Psikolog Sp. Jiwa Pengembangan Diri, Depresi, more+
Dr. Huang Sp.KJ Psikolog Klinis Stress, Masalah Hubungan, more+
Mark S.Psi, Psikolog Sp. Jiwa Pengembangan Diri, Depresi, more+
÷
Calories 211 kcal Servings 200 g Best eat at Breakfast
Greek Salad Simple salad without salad dressings.
Fat35gFibers11gProteins5gCarbs8g
Ingredients Order Food
1/2 red onion 42 kcal 100g

## MARKET SIZE

are customers of healthy diet and mental health awareness in any form

75% of population in Jakarta and tangerang are midle and high income

#### >9 M

are considered to be aware of healthy living ad lifestyle

### 3 M

## FINANCIAL PROJECTION

	Year 1	Year 2	Year 3	Year 4	Year 5
Net Revenue	546,153,300	817,841,979	1,229,187,524	1,792,800,645	2,489,732,441
Operating Expenses	269,922,995	218,876,297	299,422,129	401,094,377	520,238,810
Gross Profit	276,230,305	598,965,682	929,765,395	1,391,706,268	1,969,493,631
Other Expense	358,976,500	498,602,559	786,754,298	1,115,105,169	1,423,646,391
	,	,,	,	.,,,	.,,,
Net Income	-82,746,195	100,363,123	143,011,097	276,601,099	545,847,240

	Year 1	Year 2	Year 3	Year 4
GPM	50.58%	73.24%	75.64%	77.63%
NPM	-15.15%	12.27%	11.63%	15.43%

#### Year 5

79.10% 21.92%

### **GO-TO MARKET STRATEGY** How we are approaching the market

#### Crowdfunding

- Campaign Page
- Social Media
- Public Relations
- Partner

#### Introduction

- Digital Branding
- Digital Advertising
- Public Relations
- Content Distribution

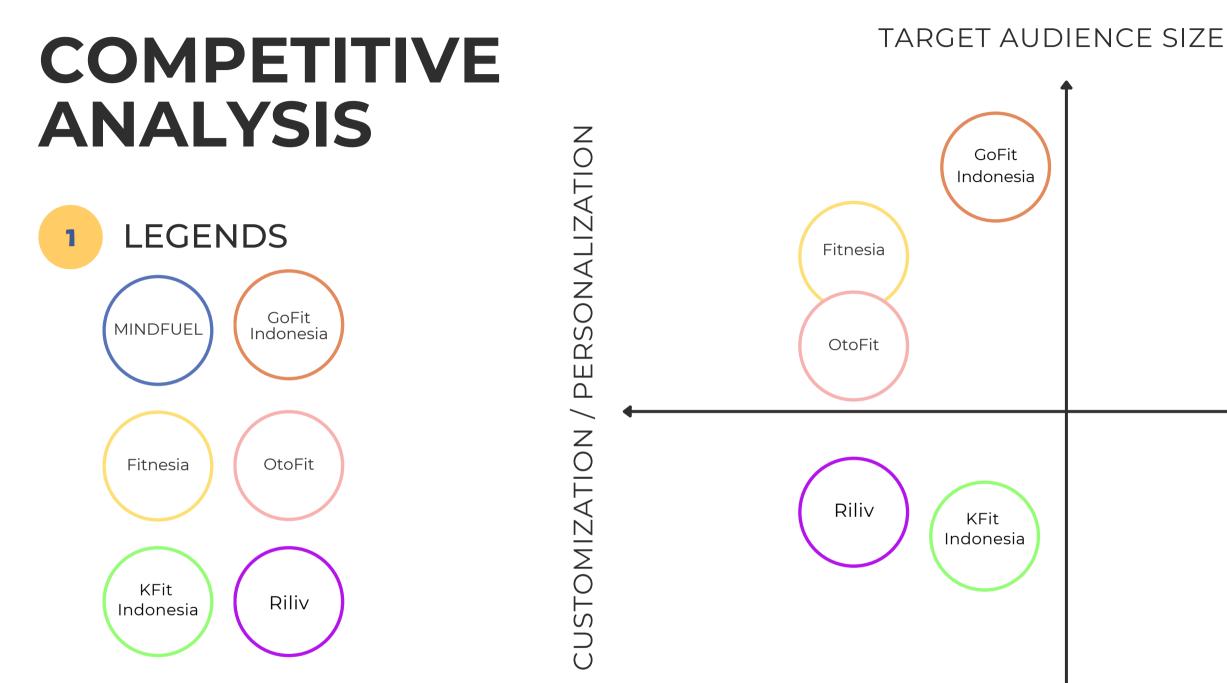
#### Growth

- Digital Advertising
- Cross Promotion
- Public Relations
- Social Media



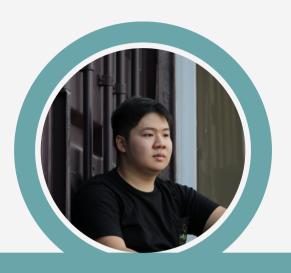
#### Extension

- Field Marketing
- Digital
- Advertising
- ATL and BTL Marketing Strategy





### **KEY PEOPLE**



ARVIN LIENARDI

Chief Financial Officer



#### CYNTHIA CLARISSA

Chief Operations Officer



#### IRWIN BUDIANTO

Chief Executive Officer



#### VALEN ISHEN

Chief Technology Officer



#### STEVANIE KURNIA

Chief Marketing Officer

## PRODUCT ROADMAP

#### Teams

1st Quarter2nd Quarter3rd

Testing Software Deployment Development Approval Platform **Implement Updates** Design Contacting Approaching and Followup **Practitioners and** Healthy Caterings for Collaboration Marketing



#### **4th Quarter**



### SUMMARY

- Comprehensive application for a healthy lifestyle
- Connect with psychiatrists, nutritionists, and order curated diet foods
- Bridge the gap for mental well-being, nutrition, and convenience
- Intuitive interface, personalized recommendations, and educational resources



### Take charge of your well-being

# THANK YOU

We look forward to working with you





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